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Welcome.

Crossfield is a small town in the Calgary Metropolitan Region with vibrant heritage, a strong industrial base and outstanding transportation infrastructure. Crossfield is poised for growth, 30 minutes north of Calgary along highway 2A and the Canadian Pacific Railway, and within sight of the CANAMEX/North-South Trade Corridor on Highway 2.

Industry in Crossfield enjoys access to international markets, a metropolitan workforce, land at an affordable price and a business tax-free municipal environment, while new residents find work opportunities and housing options in a community that offers a full range of amenities in a small town atmosphere.

Within 30 minutes to 1.5 million people, shovel ready land, no business tax, one of the lowest utility rates around and access to unbeatable transportation options, Crossfield is the place to start a business.

The town of Crossfield is in close proximity to both Calgary and Airdrie, providing easy access to all of the big city amenities while maintaining quiet country living at its best.

Crossfield is eager to do business and has a proven record of sustained expansion. Whatever the industry, it is an excellent place to set up operations.

For more information on Economic Development, please contact: Norma Lang at (403) 946-5565

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COUNCIL & STAFF

Mayor: Jo Tennant

Councilor: Devon Helfrich Councilor: Beth Gabriel Councilor: Liz Grace Councilor: Glenn Price

CAO: Ken Bosman

kenb@crossfieldalberta.com

Economic Development: Norma Lang norma@crossfieldalberta.com

1005 Ross Street PO Box 500 Crossfield, AB TOM 0S0 Tel: (403) 946-5565 Fax: (403) 946-4523



Information in this document is subject to change without notice. Although all data are believed to be the most accurate and upto-date, the reader is advised to verify all data before making any decisions based upon the information contained in this document.

Please note every effort has been made to use the most current data available. There are three main sources of information for this document:

- The 2016 Census from Statistics Canada;
- The 2018 and 2017 municipal census from Crossfield; and
- Crossfield Official Document review

The most recent Federal Census was conducted in May 2016.



THE Opportunity

30 minutes from 1.5 million people

Greenfield Space

The Crossfield and Rocky View County Joint Area Structure Plan Corridor between highways 2 and 2A is ripe with industrial and commercial development potential. Investors can purchase land and build a facility within the Calgary region to exact operational specifications.

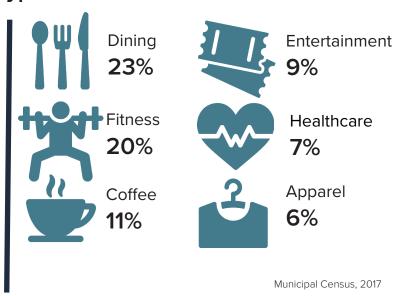
Low cost

- No business taxes
- Lowest non-res. property taxes
- Lowest water rates

Location/transportation

- Openities of QEII
- Access to rail
- Access to Calgary/int'l markets

Types of businesses residents want to see:



Infrastructure

Alta Link's Western Transmission Line, Alberta's first in-service direct current (DC) line, is now transmitting 500 KV electricity on the provincial power grid from Genesee substation west of Edmonton and the Langdon substation east of Calgary. The line runs less than one km north of Crossfield municipal border. Also, two km south of Crossfield in Rocky View County is the ENMAX Crossfield Energy Centre — a 120 MW natural gas power generation plant.

Housing Development Opportunities

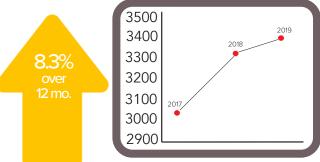
Crossfield currently has three approved Area Structure Plans, which will add 2000 more units to the housing stock.

Industrial and Commercial Land

Feature 1: East Area Structure Plan Lands

785 acres
Full range of zoning
Various lots sizes and large parcels
Full services available

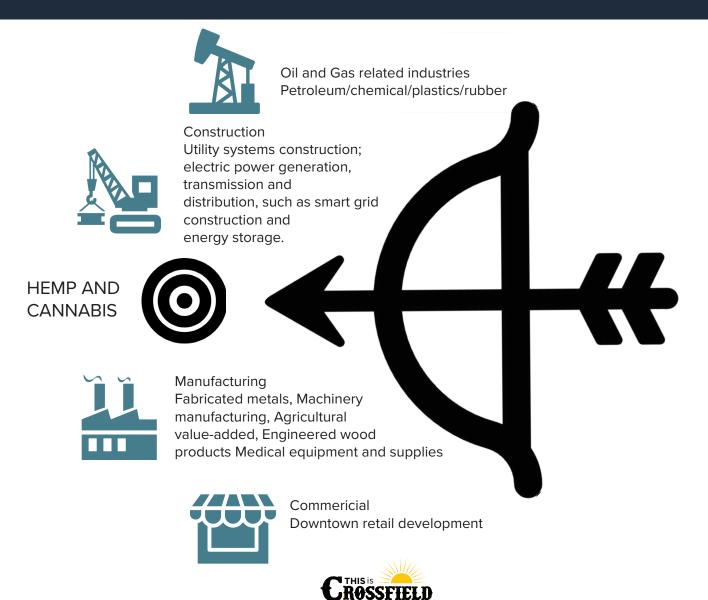
2019 Population: 33772018 Population: 33032017 Population: 3055



Source: Municipal Census 2017, 2018

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Target Industries



LOCATION LOCATION

Top-notch transportation access

Crossfield offers a strategic location on the doorstep of Highway 2 – one of Canada's busiest travel corridors and part of the CANAMEX trade corridor, North America's high priority corridor under the national highway systems designation act. The corridor links Alaska through Canada to Mexico, improving the north/south flow of goods. Crossfield is in the Calgary region and a 25 minute drive from the Calgary International Airport. For market seeking industries Crossfield offers an unbeatable Calgaryarea location from which to move products around the province via highway, rail or air.

Calgary	50 km	30 min.
Edmonton	251 km	2hr 25 min.
Vancouver	1013 km	10hr 22 min.
US Border	361 km	3 hr. 35 min.
Seattle	1123 km	11 hr 35 min.
Los Angeles	2557 km	23 hr 13 min.
Regina	761 km	7 hr 29 min.
Winnipeg	1332 km	13 hr 9 min.
Toronto	3459 km	33 hr
Ottawa	3377 km	35 hr
New York	3876 km	37 hr





Air - Two minutes from the Calgary International Airport.



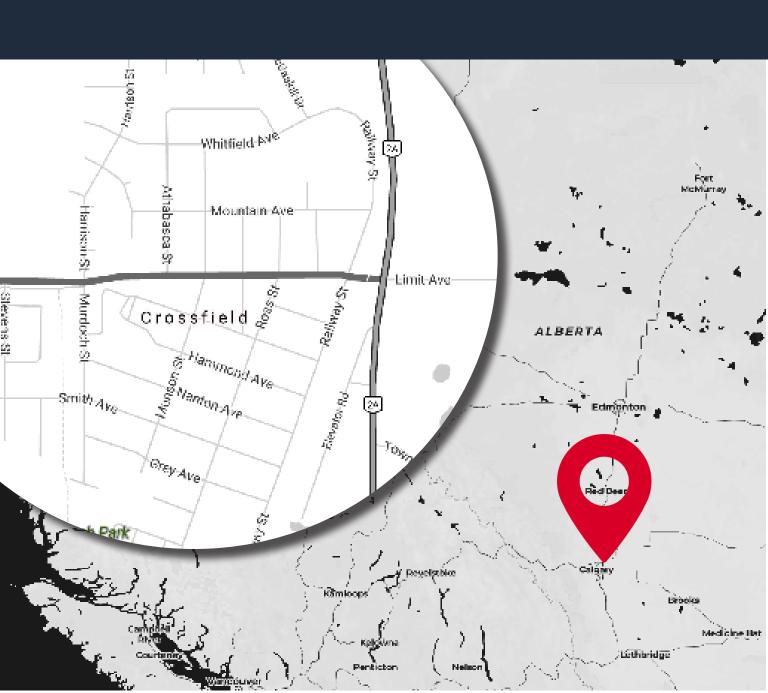
Rail - Thirty-two minutes to the CN logistics park at Conrich, 35 minutes to the CP Distribution Centre. Crossfield is on the CP rail main line and has two rail spurs in an already thriving, large industrial park.



Hwy - Crossfield is on the west side of the Highway 2 corridor and 28 minutes to Highway 1.



Seaport - ½ day to port.



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TAXES & UTILITIES

2019 TAX MILL RATES

Residential	8.2041%
Vacant - residential	8.4578%
Non-residential	10.727%
Machine and Equipment	10.7127%
Farmlands	8.4578%

\$5.10/m3 bulk water rates

2019 UTILITY RATES

Utility Type	Recycle Depot	Curb Recycle	Garbage Pickup	Water 22.7m3	70% water used	water overage /m3
Residential	included	19.50	30.75	44.00	33.00	3.35
Commercial	10.65	n/a	30.75	44.00	33.00	3.35
Industrial	10.65	n/a	30.75	54.00	51.30	3.70

\$599.6m
Property assessments

6.81 2018 Mill Rate



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THE PEOPLE

THE GOOD PEOPLE OF CROSSFIELD FUEL THE ECONOMY

POPULATION AND LABOURFORCE

TOTAL POPULATION



3,425
Town of Crossfield

1.5 million

LABOURFORCE

Total **2,315**





75.2%
Residents commute to work

AVERAGE INCOME

Crossfield families

\$124,695

Wheatland County

\$130,590

Rocky View

\$324,034



Median age

38.6

Third Generation or more

76%

English first language

98%

Source: Federal Census 2016



LABOUR FORCE BY OCCUPATION

The people of Crossfield have a vested interest in the success and prosperity of Crossfield. The majority of the labour force are local residents, born and raised in Crossfield and area.

Industry	Crossfield	Crossfield	Alberta
All occupations	1700	100%	100%
Trades and Transport	450	26.5%	17.7%
Sales and Services	330	19.7%	21%
Business & Finance	300	17.9%	15.4%
Education Law and Government	165	9.7%	10%
Management	160	9.4%	11.4%
Science	95	5.6%	7.6%
Natural Resources	70	3.8%	3.1%
Health	50	3.2%	6.5%
Manufacturing	50	3.2%	3.2%
Other	30	1.0%	4.1%



Trade Transport 26.5%



Sales Service 19.7%



Business Finance 17.9%



Education Law Gov. 9.7%



Management 9.4%



Where do Crossfield Residents Work?

Calgary	390ppl
Crossfield	290ppl
Airdrie	255ppl
Rocky View County	70ppl
Carstairs	35ppl
Olds	25ppl

73% 72% Crossfield workers work out of Town

Crossfield workers are non-residents

Who Works in Crossfield?

Residents from:

Airdrie	300ppl
Crossfield	290ppl
Calgary	205ppl
Rocky View County	65ppl
Mountain View County	55ppl
Carstairs	50ppl
Didsbury	30nnl

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EDUCATION

Highest certificate, diploma or degree	CROSSFIELD 2,310	CROSSFIELD %	ALBERTA 3,206,050
No certificate, diploma or degree	420	18%	17%
Secondary (high) school diploma or equivalency certificate	725	31%	28%
College, CEGEP, other non-university certificate or diploma	515	22%	19%
Apprenticeship or trades certificate or diploma	405	17.5%	9.5%
University cert., diploma, degree bachelor level or above	220	9.5%	23%
University certificate or diploma below bachelor level	30	1.3%	2.9%

Thirty-four per cent of Crossfield residents with post-secondary education are in the field of architecture, engineering and related technologies.

www.crossfieldalberta.com EDUCATION

Field of Study	TOTAL 2315
No post-secondary certificate, diploma or degree	1,145
Architecture, engineering, and related technologies	395
Business, management and public administration	185
Health and related fields	165
Personal, protective and transportation services	110
Education	90
Agriculture, natural resources and conservation	65
Social and behavioural sciences and law	50
Mathematics, computer and information sciences	40
Visual and performing arts, and communications technologies	25
Humanities	15
Physical and life sciences and technologies	15
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ECONOMY

A healthy mix and Supportive Environment

CROSSFIELD AREA BUSINESSES BY INDUSTRY

Industry TOTAL:	14,729
Agriculture	1025
Mining and oil	372
Utilities	22
Construction	2037
Wholesale Trade	278
Information/Culture	80
Finance	791
Real estate	1787
Professional services	2507
Management	93
Administrative	536
Education	157
Healthcare	697
Arts & Recreation	148
Accomodations & Food	283
Other Services	804
Public Admin	7
Manufacturing	269
Retail Trade	719
Transportation Warehousing	604
Unclassified	1513

Between 2013 and 2018, the total number of **jobs increased by eight per cent** in Crossfield and area, from 42,209 to 45,459.

Total employment growth in Crossfield and area between 2013 and 2018 (eight per cent) was higher than Calgary Metropolitan Region Board area (two per cent) or Alberta (one per cent).

The region's total export sales in 2013 amounted to \$6.5 billion dollars.

NUMBER OF EMPLOYEES

Number of Employees	
1-4	65.8%
5-9	12.7%
10-19	12.3%
20-49	6.6%
50-99	1.8%
100-499	0.4%

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Top 5 Largest Employment Industries

- 1. General freight trucking
- 2. Foundation, structure, and building exterior contractors
- 3. Residential building construction
- 4. Support activities for mining, and oil and gas extraction
- 5. Services to building and dwellings

Top 5 Fastest Growing Industries

- 1. Other amusement and recreation industries
- 2. Specialized freight trucking
- 3. Architectural and structural metals manufacturing
- 4. General freight trucking
- 5. Residential building construction

Top 5 Export Generating Industries

- 1. Oil and gas extraction
- 2. Other general-purpose machinery manufacturing
- 3. Farms
- 4. Non-ferrous metal (except aluminum) production and processing
- 5. Support activities for mining, and oil and gas extraction



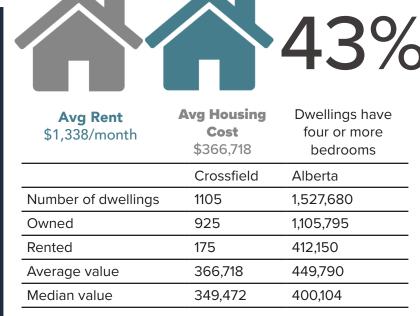


LIVING IN CROSSFIELD

Work, live and play in Crossfield

- Canada's national median home listing price is \$290,900, which means Crossfield is in the top 20 per cent for Canada.
- » While the median for Alberta is \$375,000, Crossfield's median price is \$414,900, considerably better than the rest of the province.





1005 Ross Street P.O. Box 500 Crossfield, Alta. TOM 0S0 Tel: (403) 946-5565 Fax: (403) 946-4523

Contact Ken Bosman kenb@crossfieldalberta.com town@crossfieldalberta.com